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18 May 2021

ALL-IN-ONE

<u>Agreement between the World Free Zones Organization and the the Export Promotion Council for EOUs and SEZs (EPCES)</u>

The World Free Zones Organization (World FZO) is an association of free zones, free zones associations and users of free zones and special economic zones. With over750 members from 139 countries, the World FZO provides one collective voice representing the interests of free zones around the world.

World FZO's aim is to provide a platform for all the free zone stakeholders around the world to learn, grow and prosper by exchange of experiences, best practices and knowledge, through our various services such as Events, Training, Advisory, Certifications, Publications, and B2B platform.

The World FZO creates best-in-class standards for the free zone stakeholders that enhance the ecosystem for both global and local markets; and guidelines to establish and manage free zones; assists stakeholders working in the free zone environment and supports international organizations of free zones involved in trade and customs.

The World FZO and the Export Promotion Council for EOUs and SEZs (EPCES) intend to establish the terms of their cooperation to allow each of EPCES related entities to become a Voting member of the World FZO and have access to the full range of World FZO's services.

1. BACKGROUND

- 1.1 To extend its services to a wider cross-section of the free zone community, the World FZO commissioned the *All-in-One* Program. The program enables all the entities of EPCES to join World FZO and have access to the full range of World FZO services.
- 1.2 By joining the World FZO, EPCES will enable its members access to new services, and enhance their member free zones international visibility. This will enable national free zones attract new investors and partners; gain knowledge through the training; exchange experiences; and promote the country to the outside world, for the benefit of national economic growth and development.
- 1.3 EPCES and its Members agree to participate in this *All-in-One* program on the terms and conditions in this Agreement.





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2. OBLIGATIONS OF EPCES

- 2.1 To promote World FZO to its related entities and to assure that they will join World FZO as members
- 2.2 To incorporate World FZO logo on EPCES and its members website
- 2.3 To update World FZO Atlas with accurate information of all the free and special economic zones, within the country

3. OBLIGATIONS OF THE WORLD FZO

- 3.1 To provide EPCES with the World FZO publications(emails, newsletters, documents, event invitations)
- 3.2 To support EPCES and its related entities improve their efficiency, knowledge, capacity building, competitiveness, international visibility touching a broader audience and investors, through World FZO's service and network.
- 3.3 To assist member free zones to define their role in the nation's economic development and provide them with an opportunity to play a leadership role
- 3.4 To provide World FZO's membership services and benefits as detailed below to free zone members of EPCES, to support them achieving their strategic objectives and enhance operational performance, as well as bring them new insights and learnings around best practices.

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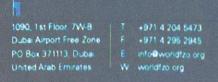
- Digital publications such as Country Reports, Bulletins, F-web, Outlook reports, Event books
- Access the Interactive FZ Atlas, along with their detailed data and analytics.
- Invitation to attend the select HQ online webinars, including policy webinars
- Registration to Omnia B2B platform's basic service (tenants can pay monthly/annual subscriptions to upgrade their services if they want)
- Access to networking opportunities including bilateral meetings
- Publication of member news opportunity through World FZO's weekly newsletter
- Full website
- International visibility (articles in the newsletter, website, bulletins)
- Facilitate bilateral networking opportunities between the members
- Empower SMEs training program (Members can pay to upgrade the services)

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- Global and Regional events, including AICE (ticket, sponsorship, exhibition)
- Safe Zone, Green Zone, and Digital Zones Certification programs
- Leadership program and other training programs
- Consultancy
- Advertising and Promotion opportunity across World FZO's marketing channels

4. **DURATION**

- 4.1 In consideration for EPCES and its Members undertaking the mentioned activities, World FZO will allow each *All-in-One* Members to subscribe for membership starting2021.
- 4.2 To implement this agreement, EPCES and its Members have to fill out the membership application (one per member) and send it back to the Main Office of the World FZO.

https://www.cognitoforms.com/WorldFreeZonesOrganization1/WorldFZOMembershipApplicationFormVoting

4.3 This Agreement will enter into force once it is signed by both parties.

We agree the terms set out in this Agreement.

Dr Samir Hamrouni

CEO

EPCES

Alok V Chaturvedi

Director General